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Dairy News - RUSSIAN DAIRY SUMMIT - Sochi 21.5.2018

# Vietnam – Russia Trade Relationship Development in Dairy Sphere

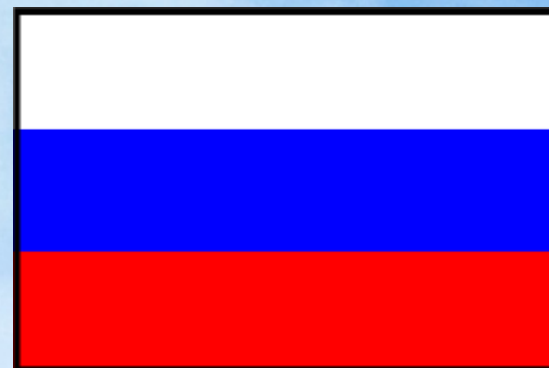
Mr. Ngô Minh Hải

Vice Chairman of Board of Directors – TH Group





# TRADE RELATIONSHIP BETWEEN RUSSIA AND VIETNAM



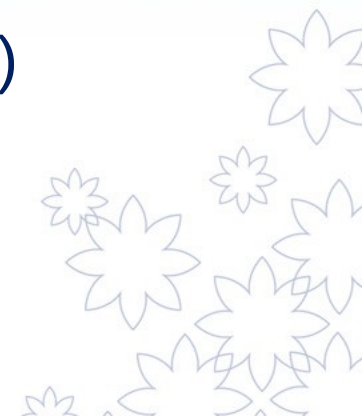
## COMPREHENSIVE STRATEGIC PARTNERSHIP

Free Trade Agreement (FTA) of Eurasian Economic Union (EAEU)

Bilateral trade revenue

\$US3.2 billion in 2016 (VCCI)

\$US10 billion by 2020





# COMPLIMENTS BY VIETNAMESE GOVERNMENT FOR TH'S PROJECT IN RUSSIA

Vietnamese Prime Minister Nguyen Xuan Phuc:

*“I highly appreciate the ambition & determination of Madame Thai Huong – founder cum investment consultant of TH Group, to establish projects by Vietnamese people to bring a brand from Viet Nam to Russia market.”*





# FOUNDER AND INVESTMENT CONSULTANT OF TH GROUP



Madame Thai Huong's statement during the reception chaired by H.E. Mr. Vladimir Vladimirovich-the President of Russian Federation in September 2017.

***“TH Group has made investment in Russia as a gratitude action to a country of the greatness and generosity. TH Group commits to become one of the excellent and kind cook, a world leading producer to provide high quality agricultural products to Russian community and consumers around the world”.***



*Madame Thái Hương in red long dress, the only woman at the reception*





# PRODUCTION CONDITIONS IN RUSSIA



## Federation of Russia

*Good conditions for agricultural development: 6-month-hibernating is a priceless gift given by the nature for clean nutrition ecosystem for the land*



## TH Group

*Fully capable to implement organic agriculture, which the whole world is longing for, thanks to advanced technology and management science*

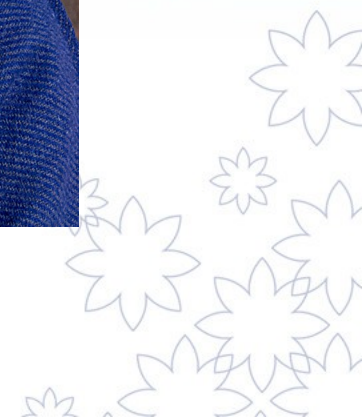


## TH'S SUCCESS STORY IN VIET NAM

Has been recognized as a pioneer in **fresh milk revolution**

Madame Thai Huong's innovation thoughts  
+ natural resources of Viet Nam  
+ intelligence of Viet Nam  
+ global cutting-edge technologies  
(Technical and management science)

Closed value chain: **"From Grass to Glass"**





# TH'S SUCCESS STORY IN VIET NAM

Philosophy:  
**TREASURE THE MOTHER NATURE**

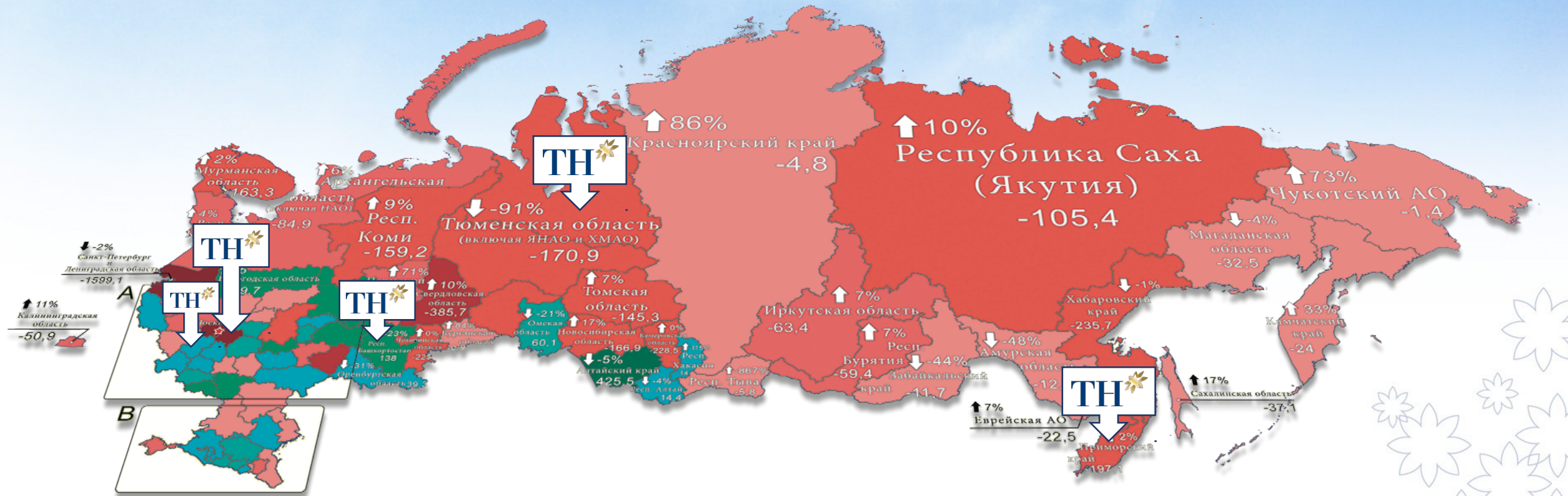




# TH'S PROJECTS IN OTHER REGIONS OF RUSSIA



TH Group's Strategy is to "trace" with the dairy shortage map of Russian Federation to ensure the feasibility of the project, contributing to reduce the milk deficit hence increase the independence of dairy local supply for the country.





# HIGH QUALITY COW BREED

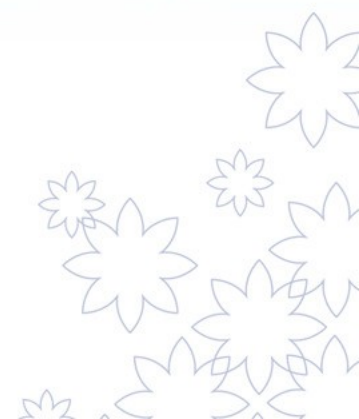
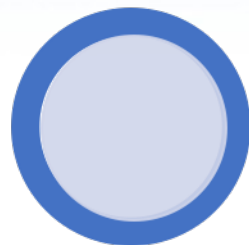


Excellent HF cows imported from the United States having superior genes for yield and quality.  
Milk production: 11-12 tons/head/lactation (305 days)



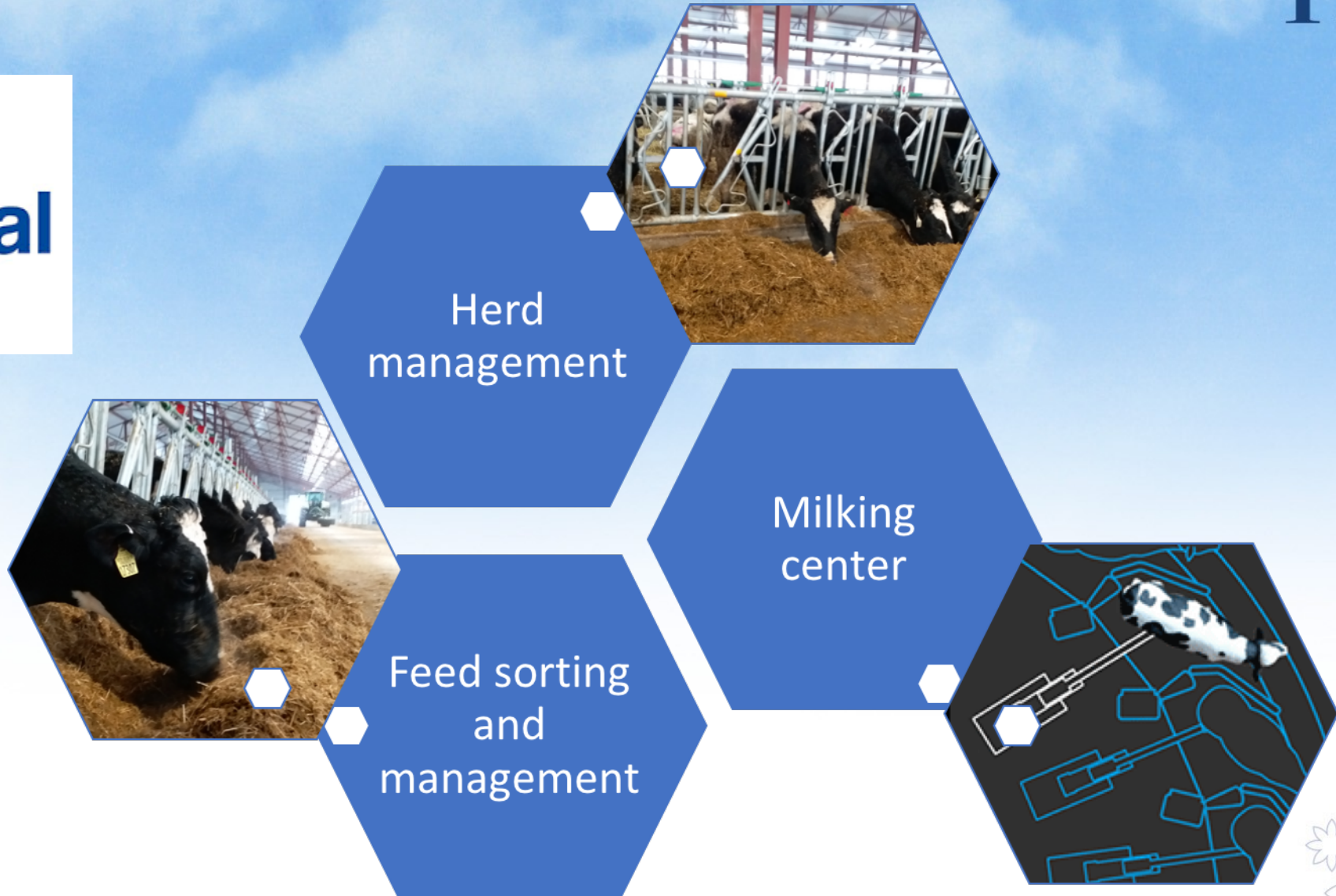


# TH RUS – TECHNOLOGY HIGHLIGHTS





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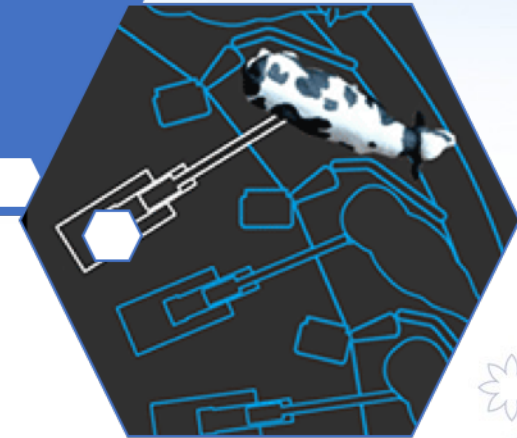


Herd  
management



Feed sorting  
and  
management

Milking  
center





# RICH EXPERIENCES IN PROJECT EXECUTION



## TH's dairy project in Viet Nam

Closed process for dairy farming, where applied the newest and most suitable technologies for vet, feed, drinking water, dairy processing and products distribution.





# RICH EXPERIENCES IN PROJECT EXECUTION

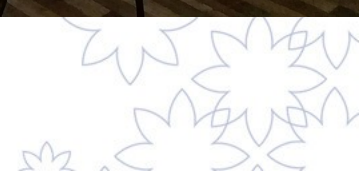


*Manpower:*

+ Management team



+ Technicians





# INAUGURATION CEREMONY OF THE FIRST INDUSTRIAL-SCALE DAIRY FARM OF TH IN RUSSIAN FEDERATION

On January 31<sup>st</sup>, 2018, the farm was inaugurated in Volokolamsk, in Moscow region. Mr. Andery Vorobiev – Moscow’s Governor and Mr. Ngo Duc Manh, Vietnamese Ambassador to Russia took part in the ceremony.





# TH' COMMITMENT IN RUSIA





# PROJECT IN MOSCOW



+ the second farm, which is also designed with Delaval technology, is being established in Volokolamsk and planned to complete in November 2018.



- + have planned for ground-breaking of another farm in Shatura
- + Field crops activities this year are well prepared for all Moscow farm



## PROJECT IN KALUGA



Signed the design and construction contract for a farm of 6,000 milking cows (total herd of 12,000 heads) and milk processing factory in Efimtsevo village, Ulyanov district

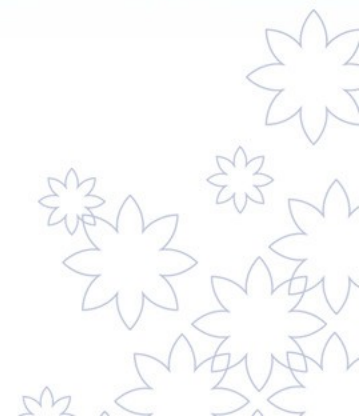


By March 2018, the farm in Ulyanov was completed for its foundation, electricity and water supply



## TH'S DAIRY FACTORY IN KALUGA

In addition to establishing dairy farms in Moscow and Kaluga, TH Group has planned for the ground breaking of its dairy processing factory in Kaluga region by August 2018. The input material for the factory is the raw milk from TH's farms in Moscow and Kaluga regions.





## PROJECT IN REPUBLIC OF BASHKORTOSTAN



## PROJECT IN TYUMEN



## PROJECT IN PRIMORYE - THE FAR EAST



### SCALE:

Farms and factory,  
investment of **USD170 million**

### SCALE:

**USD275 million**

### SCALE:

**RUB16 billion**

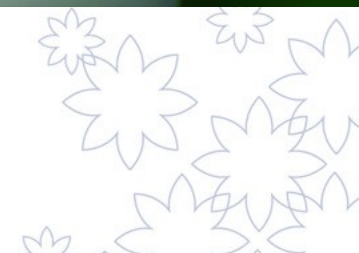




# THE FOUNDATION FOR “PERFECT MILK”



**The herd of high production HF cows imported from the US has well adapted to the weather conditions of Russia and they are very healthy. The first calf of the herd was born on 14/1/2018.**







Assertion the Prime Minister Nguyen Xuan Phuc during his visit to Moscow:  
***“TH Group’s dairy project in Russia will become a typical agricultural cooperation example between the two countries”***



**THANKS FOR YOUR KIND ATTENTION**

